PACKAGE ITEMS

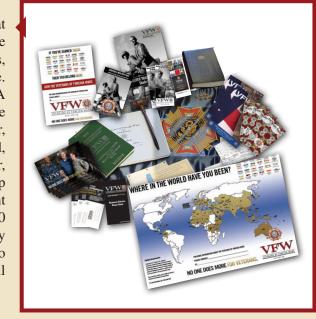


VFW RECRUITING KIT

This kit contains everything needed to set up an effective recruiting booth or table to target either veterans or active-duty service members. Included are 25 each of the following "Take Pride flyers" (suitable for framing): WWII Service Medal, Korea Service Medal, Vietnam Service Medal, Southwest Asia Service Medal, Iraq Campaign Medal, Afghanistan Campaign Medal, Armed Forces Expeditionary Medal, Navy & Marine Expeditionary Medal, Occupation Service, Korea Defense Service Medal, China Service, Kosovo Campaign Medal, and Combat Duty. Also included are large posters, door hanger selfmailers, VFW decals, and a collection of applications, brochures flyers, copies of the VFW magazine, and a heavy-duty, nylon briefcase for transporting these items. A supplies reorder form is included for your convenience.

POST CHARTER KIT

All the tools necessary for a new Post (or perhaps an existing Post that needs a fresh start) to get up and running quickly and easily. This complete kit contains everything necessary to conduct meetings, obligate members, account for members and funds, submit reports, conduct programs and more. Included are the following: an altar cloth, altar flag set (including a POW-MIA flag), Bible, gavel, eight copies of the VFW bylaws, Manual of Procedure and Ritual, a service office guide, Post minute book, quartermaster ledger, a pad of misc. receipt forms, draft book, receipts and disbursements pad, trustees report of audit pad, two VFW Store catalogs, a membership binder, 100 eligibility folders, 50 VFW Cross of Malta lapel pins, 100 membership application forms, 50 VFW benefits flyers, 50 membership recruitment brochures, a "Membership Campaigning on the Post Level" booklet, 50 "Planning A Successful Buddy Poppy Campaign" brochures, 50 "History of the Buddy Poppy" brochures, one "Starting A New Post" booklet and two copies of the absolutely vital "Report of Institution" form. Everything you'll need to ensure the success of a new Post in one convenient package.





NEW POST STARTER KIT

A new "Post in a box." Designed to equip a team of up to four recruiters with everything needed to form a new Post. This comprehensive kit includes: An application for Post charter, "Starting A New Post" guide, 100 membership applications, 100 membership recruitment brochures, 100 VFW benefit flyers, 100 door hanger self-mailers, 100 VFW decals, four pocket recruiter guides (an absolute must for your recruiters), four eligibility folders, four "Membership Campaigning on the Post Level" booklets, four "You've Earned It" Posters and 20 of the new "Post Forming Soon" Posters. All kits available through the VFW Store by calling toll-free 1.800.821.2606 or go to www.vfwstore.org.

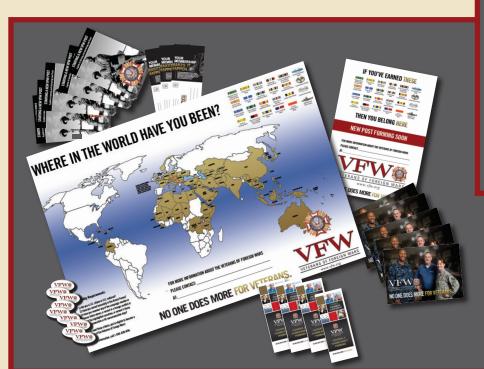
*Contents may vary as items are updated and new items become available.



RECRUITING JUST GOT EASIER

The VFW Membership Department has everything you need to make your membership efforts successful at little or no cost.

Phone: 1.816.756.3390 E-mail: membership@vfw.org





RECRUITING TOOLS

some materials may be available online by logging in to www.vfw.org and following the Membership Recruitment & Retention Materials link.



Membership Applications

Door Hanger Self-Mailer

An exciting way to spread the

word about the VFW and garner new

leads. Includes benefit information,

a reply card and die-cut slots for

a Post business card. Make these

a central feature of your next

This two-part carbonless form is necessary for recruiting and reporting new members. Includes a copy to be forwarded to Department or National Headquarters with your dues transmittal, a Post record card and a temporary receipt card for the new member.



VFW Magazines

Just the thing to hand to prospective members and to those who haven't paid their dues in a while. Use them in membership booths or recruiting campaigns. Issues may vary, depending on what is available at the time of your order.



Women Veterans Brochure

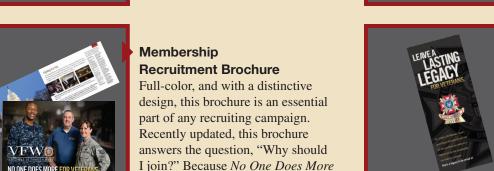
Excellent for recruiting events with female veteran attendees. This attractive brochure highlights the camaraderie, support and benefits that come along with being a VFW



Take Pride Flyers

membership campaign.

Full-color of your qualifying campaign medal with its history: WWII Service Medal, Korea Service Medal, Vietnam Service Medal, Southwest Asia Service Medal, Iraq Campaign Medal, Afghanistan Campaign Medal, Combat Duty and more.

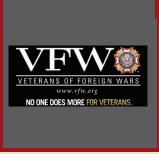




VFW Eligibility Fold-Up Poster

for Veterans.

Asking the question, "Where in the world have you been?" This 33" x 22" world map is the perfect addition to membership recruiting booths. Some 24 medals, ribbons and badges are pictured to coincide with eligibility information.



Recruitment Table Drape

Bring attention to your recruiting booth with this cloth table drape, available in 6' and 8' sizes. Available through the VFW Store by calling toll-free 1.800.821.2606 or go to www.vfwstore.org.



Legacy Life Brochure

Leave a lasting legacy by upgrading your life membership to a bronze, silver or gold Legacy Life Membership.



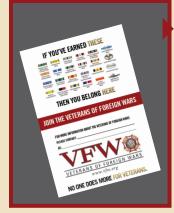
NO ONE DOES MORE FOR VETERANS.

PROMOTIONAL ITEMS



"VFW Post Forming Soon" Poster

A glossy, full-color, 33" x 23" Poster announcing the formation of a new Post in your area. An up-to-date look and eligibility listing will make your next Post development effort a breeze. Includes space for contact information along with meeting times and locations.



"Join Now" Poster

Like our "VFW Post Forming Soon" Poster, this exciting tool is up-to-date and will make your next recruiting campaign easier than you thought. Includes space for contact information along with meeting times and locations. Glossy, full-color and 33" x 23".





Membership Eligibility Sheet

A complete and convenient reference tool. Always be up-to-date in your understanding of eligible service locations and dates. Be sure to order enough for your entire recruiting team.



Recruiter Pocket Success Guide Enables a recruiter to answer most questions posed by prospective members and their families. Conveniently tabbed sections cover topics such as: membership eligibility, benefits, veterans service, programs for active duty and their families, community service, young people and legislative efforts. Has an easy-to-use back cover flap to hold membership applications, along with pages of useful recruiting tips.

TRAINING TOOLS



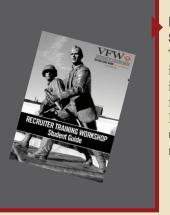
"Starting A New Post" guide

A primer for establishing a new VFW Post, including information on getting a Post Charter, recruiting members, communicating with local city and civic leadership, holding informational meetings, and an explanation of the procedures for new Post formation.



"Membership Campaigning on the Post Level" Booklet

Twenty-four pages, chock-full of information and strategies used in planning and conducting a successful membership campaign. Covers the basics of planning, contact techniques (with scripts) and follow up.



Recruiter Training Student Guide

This educational guide comprises informational material that parallels the instructors guide, along with additional forms relevant to hands-on recruiting. Includes an attractive folder to make a useful "take-away" package for your next recruiter training session.